Baltics - Lithuania Commissioned Research - Q1 2025 Update

Energy May 21, 2025

## The Baltics energy stock

Q1/25 adj. EBITDA was above estimate on solid performance by core segments. Guidance was reiterated. The updated 2025-28 strategy confirms the growth plan. The Enefit Green buy-out could have a positive effect on Ignitis Group share. It also reveals the superiority of the integrated vs. the renewable only business model.

## Core segments perform strongly

The Q1/25 adj. EBITDA increased 3.7% y/y to EUR 189m, which was 14% above forecast. The Green Capacities' EUR 32m y/y adj. EBITDA increase offset Customers & Solutions' EUR 32m decrease. The Networks' adj. EBITDA EUR 9m y/y increase also contributed to the growth. The 2025 adj. EBITDA guidance of EUR 500-540m was reiterated (we estimate EUR 542m)

## Positive effect of Enefit Green buyout

Investors accepting the Enefit Green buyout bid received EUR 180m on Friday 16 May. We believe some of this money will be re-invested into Ignitis Group shares. Based on the Square Root Law formula, if 5-10% is re-invested, the Ignitis Group share could gain 4-6%.

## Strategic plan confirms growth path

Ignitis Group's newly released 2025-2028 strategic plan reaffirms its growth commitment by maintaining the target of 4-5 GW green installed capacity by 2030, supported by a 4-year investment plan of EUR 3.0-4.0 billion, matching the investment plan amount outlined for the 2024-2027 period.

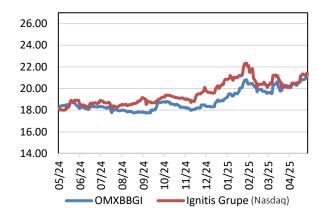
## **Key figures (MEUR)**

	2023	2024	2025E	2026E	2027E
Revenue	2,549	2,307	2,538	2,589	2,668
Revenue growth	-41.9%	-9.5%	10.0%	2.0%	3.1%
Adj. EBITDA	485	528	542	583	635
Adj. EBITDA margin	19.2%	22.9%	21.4%	22.5%	23.8%
EBIT	352	350	293	320	342
EBIT margin	13.8%	15.2%	11.6%	12.4%	12.8%
EV/Sales	1.1	1.3	1.4	1.5	1.5
EV/adj. EBITDA	5.8	5.7	6.5	6.5	6.4
EV/adj. EBIT	8.5	8.8	9.8	9.6	9.3
P/E adj.	4.8	5.6	7.3	6.4	6.0
P/BV	0.6	0.6	0.6	0.6	0.5
EPS	4.42	3.82	2.93	3.33	3.56
EPS growth	9.4%	-13.7%	-23.1%	13.6%	6.9%
Div. per share	1.29	1.33	1.37	1.41	1.45
Dividend yield*	6.9%	6.8%	6.4%	6.6%	6.8%

Source: Company data, Enlight Research estimates

Fair value range (EUR)	
Bull	32.83
Base	27.75
Bear	24.63
Key Data	
Price (EUR)	21.30
Ticker	IGN1L
Country	Lithuania
Listed	Vilnius (Lithuania)
Market Cap (EURm)	1,542
Net debt (EURm)*	1,974
Shares (m)	72.4
Free float	25%

<sup>\*</sup>End of 2025 estimate



Price range	
52-week high	22.35
52-week low	17.90
Analyst	_
ResearchTeam@enlightresearch.net	
Coverage frequency	
Ay nor year	

4x per year

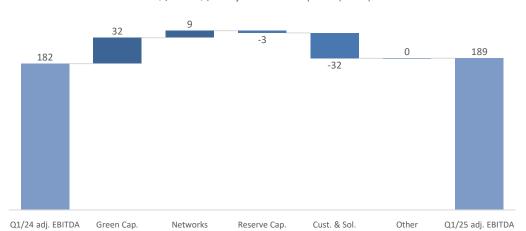
<sup>\*</sup>Pre-tax yield on EUR 21.30

## Key takeaways

## Green Capacities and Networks drive earnings growth

The Q1/25 adj. EBITDA grew 3.7% or EUR 6.8m y/y to 189m (14% above 166m est.) driven by the core segments, Green Capacities and Networks. The Green Capacities segment Q1/25 adj. EBITDA grew significantly by 42% or EUR 32.2m y/y to EUR 109m (40% above 78m est.) on higher generation volumes, new assets launch, and ancillary services. The Networks segment Q1/25 adj. EBITDA grew 13% or EUR 9m y/y to EUR 74m (4% below 77m est.) on higher RAB and WACC. The Customers & Solutions segment Q1/25 adj. EBITDA declined by EUR 32m y/y to a loss of EUR 14m (est. loss 6m) from a profit of EUR 17m, mainly due to losses related to prosumers and lower margins in the natural gas supply business. The Reserve Capacities segment Q1/25 adj. EBITDA decreased 13% or EUR 3m y/y to EUR 17m (13% above 15m est.) due to higher natural gas prices and lower captured electricity prices. Overall, the strong growth for the Green Generation and Networks segments offset declines in the Customer & Solutions and the Reserve Capacities segments, which reveals the superiority of the "integrated" vs. the "renewable only" business model.

Q1/24 to Q1/25 Adj. EBITDA development (EURm)



Source: Company reports

Adjusted EBITDA by Segment	Estimate	Outcome	EURm	%
Green Capacities	78.1	109.3	31.2	39.9%
Networks	77.2	74.1	-3.1	-4.0%
Reserve Capacities	15.4	17.4	2.0	13.3%
Customers and Solutions	-6.4	-14.2	-7.8	121.4%
Total adj. EBITDA bef. Other/eliminations	164.2	186.6	22.4	13.6%
Other segments/eliminations	1.6	1.9	0.3	18.8%
Total adjusted EBITDA after				
Other/eliminations	165.8	188.5	22.7	13.7%

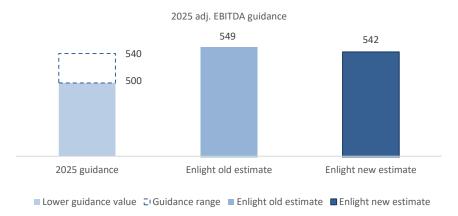
	Q1/25	Q1/25	Deviation	on
Adjusted EBITDA margin by Segment*	Estimate	Outcome	EURm	%-pts
Green Capacities	67.6%	69.8%	nm	na
Networks	39.0%	34.0%	nm	-5.0
Reserve Capacities	38.4%	20.7%	nm	-17.7
Customers and Solutions	-1.8%	-3.5%	nm	-1.6
Total adjusted EBITDA	23.4%	21.5%	nm	-2.0
Total adjusted EBITDA after				
Other/eliminations	25.9%	23.5%	nm	-2.3

Source: Company reports (outcome), Enlight Research (estimates)

<sup>\*</sup>Adjusted EBITDA divided by Adjusted Revenues (might differ from company reported Adjusted EBITDA margin calculated due to different calculation method used)

## 2025 adj. EBITDA guidance reiterated

The 2025 adj. EBITDA guidance of EUR 500-540m was reiterated. We lower our 2025 adj. EBITDA estimate slightly by 1.1% or EUR 6m from EUR 549 to EUR 542m i.e., still a bit above the top end of guidance. We believe the core segments (Green Capacities, Networks) will not only offset Customer & Solutions' EBITDA loss but also drive group level growth (full-year 2025 adj. EBITDA forecast to grow 3% to EUR 542m).



Source: Company reports (guidance), Enlight Research (estimate)

## Released 2025-2028 strategic plan confirms growth trajectory

While many peers have been forced to scale back their expansion plans, Ignitis Group's released 2025-2028 strategic plan (presented at the Q1/25 earnings call) reconfirms its growth track with an intact renewable installed capacity target of 4-5 GW in 2030. The growth plan is also backed up by the 4-year investment plan that is unchanged compared to the previous 2024-2027 strategic plan with a total investment amount of EUR 3.0-4.0 billion.





Source: Company strategic plan

\*Updated strategic plan (Operational 2024, Mid-term target 2028), Previous strategic plan (Operational 2023, Mid-term target 2027)



Source: Company reports

### **Enefit Green buyout positive for Ignitis**

On 27 March 2025, the state-owned Estonian electricity & gas producer/distributor, Eesti Energia, announced a voluntary takeover bid for the listed majority state-owned renewable electricity producer, Enefit Green. This is further proof that the integrated utilities model is preferable to the pure renewable model. Eesti Energia's management estimate the combined integrated utilities company could increase profits by EUR 40-60m per annum (combined 2024 EBITDA was EUR 515m). On 14 May 2025, Eesti Energia announced that it had acquired around 20% of Enefit Green shares for EUR 180m and thereby increased its ownership to 97.2%. We estimate the final amount to gain full ownership at EUR 205m. We believe investors will re-invest a meaningful part of the Enefit Green proceeds into Ignitis Group. According to the commonly used Square Root Law formula (see below), if 5-10% of the Enefit Green proceeds are re-invested into Ignitis Group, the share could gain 4-6% (see calculation below). Investors who accepted the bid received their money (EUR 180m) on Friday 16 May 2025 (the remainder is likely to be forced to sell in a squeeze out but this could take time). Since the bid announcement, the Ignitis Group share is up 4.9% (from EUR 20.40/share to EUR 21.40/share) so it is likely some the replacement effect has already taken place.

Enefit Green buyout parameters	Value
Enefit Green # of securities	52,940,905
Buyout price, EUR	3.4
Implied valuation, EUR	179,999,077
Buyout ownership	20.03%
Eesti Energia ownership	97.20%
Buyout value, EUR	179,999,077

Potential impact on Ignitis stock	Value
Last 3 years average daily turnover, EUR	260,000
The last 3 years' daily volatility	0.7%
Market liquidity factor Y	1
Ruyout % invested in Ignitis Group	5%

Square Root Law of market impact

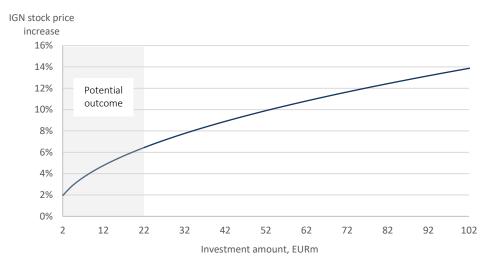
$$\mathrm{Impact} = Y \cdot \sigma \cdot \left(\frac{Q}{V}\right)^{\delta}$$

#### Where

- Y is a constant (usually between 0.5 and 1 for stocks).
- $oldsymbol{\sigma}$  is the daily volatility (standard deviation of returns).
- ullet Q is the size of the order (\$20M).
- ullet V is the daily traded value.
- $\delta$  is usually assumed to be 0.5 (square-root relationship).

Warket liquidity factor 1	-			
Buyout % invested in Ignitis Group	5%	10%	15%	20%
Buyout value invested in Ignitis Group	8,999,954	17,999,908	26,999,862	35,999,815
Potential impact on Ignitis stock	4%	6%	7%	8%
Current Ignitis group stock price, EUR	21.3	21.3	21.3	21.3
Ignitis' stock price after the impact	22.2	22.5	22.8	23.1
Stock price change	0.9	1.2	1.5	1.8
ource: Enlight Research				

## Potential impact on IGN stock curve



Source: Enlight Research

## **Valuation**

#### Base case FV of EUR 27.75

Given the operational differences between the segments, we use the sum-of-theparts valuation model (SOTP). For Green Capacities, we use our renewable peer group EV/EBITDA average multiple, while we use the integrated utilities peer group EV/EBITDA average multiple for Reserve Capacities and Customer & Solutions. For Networks, we use the 2025 RAB value. Multiplying the average peer EV/EBITDA multiples by our estimated 2025 EBITDA (except for the Networks segment) implies an EV of EUR 4,351m. Worth noting is that we put an EV value of zero to the Customers & Solutions segment as we forecast a loss in 2025. By deducting the estimated 2025 Net debt of EUR 1,974m, we get an equity value of EUR 2,377m or EUR 32.83 per share. Finally, we apply a Baltic discount (most peers are Western European) to get our Fair values. Our Base case applies a discount of 15%, resulting in a Fair value per share of EUR 27.75 (prev. 28.03). Our Bear case assumes a discount of 25% and indicates a Fair value per share of EUR 24.63 (prev. 24.88), while our Bull case assumes a discount of 0%, which indicates a Fair value per share of EUR 32.83 (prev. 33.17). The slightly lower Fair values are due to a lower renewable energy average EV/EBITDA multiple (7.9x vs 8.6x) but this was largely compensated by a higher estimated Green Capacities 2025E adj. EBITDA (EUR 283m vs EUR 270m) and a higher integrated utilities EV/EBITDA multiple (6.9x vs 6.3x). Our end-of-2025 net debt estimate remains roughly unchanged (EUR 1,974m vs EUR 1,986m).

Segment	2025E adj. EBITDA	Applied peer EV/EBITDA multiple	EV (EURm)
Green Capacities	283	7.9	2,236
Networks*	1,795	1.0	1,795
Reserve Capacities	46	6.9	319
Customer & Solutions	-43	6.9	0
		otal EV	4,351
		025E Net debt (EURm)**	1,974
	E	quity value (EURm)	2,377
	N	lumber of shares (m)	72.4
	V	alue per share (EUR)	32.83

<sup>\*</sup> For the Networks segment's valuation, the 2025 RAB value is used

\*\* End of 2025 estimate Source: Enlight Research

	Bear case	Base case	Bull case
Value per share (EUR)	32.8	32.8	32.8
Motivated discount	25%	15%	0%
Motivated fair value (EUR)	24.63	27.75	32.83
Current share price (EUR)	21.30	21.30	21.30
Potential upside	16%	30%	54%

Source: Enlight Research

#### **Peer valuation**

Due to completed and planned M&A activities, we adjusted our renewable energy peer table. Neoen (acquired by Brookfield) and Enefit Green (will be acquired by Eesti Energia) were removed, while Acciona Renewables, Audax Renewables, and Polenergia were added. The new peers maintain regional relevance (Polenergia) and introduce a small-cap renewable perspective (Audax Renewables). Based on the 2025E EV/EBITDA, Ignitis Grupe is trading at a 6% discount to Integrated utilities (6.5x vs. 6.9x for peers), despite having an above-average estimated dividend yield (6.4% vs. 5.0% for peers). Given Ignitis Group's strong focus on renewable energy (Green Capacities typically make up around 50% of the Group's total adjusted EBITDA), one could argue that Ignitis Group should trade more towards the Renewables peer group EV/EBITDA average of 7.9x. Compared to the regulated and renewable peer groups, Ignitis Group is trading at a discount of around 35% and 18%, respectively, based on estimated EV/EBITDA 2025. We believe these discounts are too high given Ignitis Group's high share of renewable and regulated operations in terms of group adj. EBITDA. Additionally, Ignitis Group 2025 estimated dividend yield of 6.4% is the third highest among all listed peers.

Peer valuation										Div.	Div.	Div.	Div.
			Price	Mcap (m)	EV (m)	EV/EBITDA	EV/EBITDA	EV/EBITDA	EV/EBITDA	yield	yield	yield	yield
	Ticker	Ссу	(last)	(last)	(last)	2024	2025E	2026E	2027E	2024	2025E	2026E	2027E
Ignitis Group	IGN1L	EUR	21.30	1,542	3,135	5.7	6.5	6.5	6.4	6.8%	6.4%	6.6%	6.8%
Integrated										Div.	Div.	Div.	Div.
			Price	Mcap (m)	EV (m)	EV/EBITDA	EV/EBITDA	EV/EBITDA	EV/EBITDA	yield	yield	yield	yield
Company	Ticker	Ccy	(last)	(last)	(last)	2024	2025E	2026E	2027E	2024	2025E	2026E	2027E
EDP	EDP	EUR	3.44	14,376	29,941	6.2	6.2	6.1	6.1	5.8%	5.9%	5.9%	5.9%
Endesa	ELE	EUR	26.50	28,057	37,355	7.1	6.8	6.6	6.6	5.0%	5.1%	5.3%	5.4%
Enel	ENEL	EUR	7.96	80,886	136,653	6.0	6.0	5.8	5.6	5.9%	6.0%	6.1%	6.3%
Engie	ENGI	EUR	18.37	44,736	77,959	5.0	5.5	5.5	5.3	8.1%	7.5%	7.0%	7.3%
E.ON	EOAN	EUR	14.79	39,065	80,132	8.9	8.3	8.4	7.4	3.7%	3.9%	4.0%	4.2%
Iberdrola	IBE	EUR	15.77	102,095	141,397	8.4	8.6	8.1	7.8	3.6%	4.3%	4.5%	4.7%
RWE	RWE	EUR	32.08	23,862	27,760	4.9	5.6	5.0	4.3	3.4%	3.7%	4.0%	4.2%
SSE	SSE	GBP	17.45	19,257	28,693	8.7	8.6	8.3	6.8	3.7%	3.9%	4.2%	0.0%
Average						6.9	6.9	6.7	6.2	4.9%	5.0%	5.1%	4.7%
Renewables										Div.	Div.	Div.	Div.
			Price	Mcap (m)	EV (m)	EV/EBITDA	EV/EBITDA	EV/EBITDA	EV/EBITDA	yield	yield	yield	yield
Company	Ticker	Ссу	(last)	(last)	(last)	2024	2025E	2026E	2027E	2024	2025E	2026E	2027E
EDP Renewables	EDPR	EUR	9.14	9,499	17,777	10.6	9.2	8.5	8.2	2.2%	1.4%	1.9%	2.0%
Orsted	ORSTED	DKK	247	103,708	161,735	5.1	5.7	5.0	4.9	0.0%	0.0%	3.4%	5.0%
Hidroelectrica	H2O	RON	116.00	52,177	47,500	8.6	7.1	7.0	6.5	12.1%	9.0%	9.3%	10.0%
Acciona Renewables	ANE	EUR	17.65	5,693	9,769	8.7	6.7	8.0	8.1	2.5%	2.8%	2.6%	2.3%
Audax Renewables	ADX	EUR	1.53	695	967	8.4	7.9	7.4	6.7	0.0%	2.0%	2.0%	2.6%
Polenergia	PEP	PLN	68.60	5,297	5,912	9.2	11.0	9.9	11.4	0.0%	0.0%	0.0%	0.0%
Average						8.4	7.9	7.6	7.6	2.8%	2.5%	3.2%	3.7%
Regulated										Div.	Div.	Div.	Div.
•			Price	Mcap (m)	EV (m)	EV/EBITDA	EV/EBITDA	EV/EBITDA	EV/EBITDA	yield	yield	yield	yield
Company	Ticker	Ссу	(last)	(last)	(last)	2024	2025E	2026E	2027E	2024	2025E	2026E	2027E
National grid	NG	GBP	10.62	42,126	85,733	11.4	11.4	10.6	9.4	5.5%	4.4%	4.5%	4.6%
Redeia Corp.	RED	EUR	18.41	9,961	15,331	12.7	12.1	10.6	9.9	4.3%	4.4%	4.6%	4.8%
REN	RENE	EUR	2.87	1,912	4,433	8.8	8.6	8.3	8.0	5.5%	5.5%	5.5%	5.7%
Italgas	IG	EUR	7.36	5,963	12,726	9.4	7.0	6.5	6.0	5.5%	5.9%	6.5%	6.9%
Terna	TRN	EUR	8.65	17,394	28,555	11.1	10.7	9.9	9.1	4.4%	4.3%	4.5%	0.0%
Average				*		10.7	10.0	9.2	8.5	5.1%	4.9%	5.1%	4.4%

Source: MarketScreener (consensus), Enlight Research (Ignitis Group)

Based on peers' share prices on 16 May 2025

## **Estimate deviations**

The most important reported line is the adjusted EBITDA, as this is the main indicator for the dividends in our model. This is also the line where the Company's guidance is provided. The Q1/25 Group adj. EBITDA of EUR 188.5m was 13.7% or EUR 22.7m above our forecast due to the Green Capacities and Reserve Capacities segments. The Green Capacities segment Q1/25 adj. EBITDA was 39.9% or EUR 31.2m above forecast (Q1/25 electricity spot price in Lithuania was 110 EUR/MWh vs 87 EUR/MWh in Q1/24), while the Reserve Capacities segment Q1/25 adj. EBITDA was 13.3% or EUR 2m above. The Customers & Solutions segment adj. EBITDA was EUR 7.8m below the estimate (higher than expected loss due to prosumers' net-metering scheme), while the Networks segment was EUR 3.1m below the estimate.

Forecast	deviation	table	by Segment
Forecast	ueviation	table	by Segment

	Q1/25	Q1/25	Devia	tion
Revenue by Segment (EURm)	Estimate	Outcome	EURm	%
Green Capacities	115.6	156.6	41.0	35.5%
Networks	198.0	195.1	-2.9	-1.5%
Reserve Capacities	40.0	84.1	44.1	110.5%
Customers and Solutions	348.0	405.5	57.5	16.5%
Revenue bef. Other segm./eliminations	701.5	841.3	139.8	19.9%
Other segments/eliminations	-60.0	-68.5	-8.5	14.2%
Revenue after Other segm./eliminations	641.5	772.8	131.3	20.5%

	Q1/25	Q1/25	Deviati	on
Revenue growth	Estimate	Outcome	EURm	%-pts
Green Capacities	1.3%	37.2%	nm	35.9
Networks	-0.3%	-1.8%	nm	-1.5
Reserve Capacities	-10.4%	88.6%	nm	99.0
Customers and Solutions	-1.4%	14.9%	nm	16.3
Revenue bef. Other segm./eliminations	-1.2%	18.5%	nm	19.7
Revenue after Other segm./eliminations	-1.8%	18.3%	nm	20.1

	Q1/25	Q1/25	Devia	tion
Adjusted EBITDA by Segment	Estimate	Outcome	EURm	%
Green Capacities	78.1	109.3	31.2	39.9%
Networks	77.2	74.1	-3.1	-4.0%
Reserve Capacities	15.4	17.4	2.0	13.3%
Customers and Solutions	-6.4	-14.2	-7.8	121.4%
Total adj. EBITDA bef. Other/eliminations	164.2	186.6	22.4	13.6%
Other segments/eliminations	1.6	1.9	0.3	18.8%
Total adjusted EBITDA after Other/eliminations	165.8	188.5	22.7	13.7%

	Q1/25	Q1/25	Deviati	on
Adjusted EBITDA margin by Segment*	Estimate	Outcome	EURm	%-pts
Green Capacities	67.6%	69.8%	nm	na
Networks	39.0%	34.0%	nm	-5.0
Reserve Capacities	38.4%	20.7%	nm	-17.7
Customers and Solutions	-1.8%	-3.5%	nm	-1.6
Total adjusted EBITDA	23.4%	21.5%	nm	-2.0
Total adjusted EBITDA after Other/eliminations	25.9%	23.5%	nm	-2.3

Source: Company reports (historical), Enlight Research (estimates)

<sup>\*</sup>Adjusted EBITDA divided by Adjusted Revenues (might differ from company reported Adjusted EBITDA margin calculated due to different calculation method used)

## **Estimate changes**

In the Q1/25 earnings report, Ignitis Group reiterated its previous 2025 adj. EBITDA guidance of EUR 500-540m. Our 2025 Group adj. EBITDA estimate is decreased by 1.1% to EUR 542m (prev. 549m), which is 0.4% above the high-end of guidance. The decrease is related to the Customer & Solutions segment, where we expect higher losses than initially anticipated (adj. EBITDA is lowered by EUR 22m to negative EUR 43m). In Q1/25, the Customer & Solutions segment lost EUR 6.2m due to the current prosumers' net-metering scheme (the net metering model in Lithuania allows prosumers to offset energy use with production, but seasonal and daily price differences result in financial supplier losses). We expect the Customer & Solutions losses to continue throughout 2025 and increase during the summer months. As the current prosumers' net-metering scheme is not sustainable, in our view, we anticipate regulatory changes in 2026. Our 2026 Group's adj. EBITDA is lowered by 0.8% or EUR 4m for the same reason as the 2025 adjustment. The negative 2025 Customers & Solutions result is largely offset by increased estimates in Green Capacities (5% or EUR 14m higher) and Reserve Capacities (4.8% or EUR 2m higher). Our Networks estimates are unchanged.

Green Capacities	2025E	2026E	2027E
Old estimate	270	289	314
New estimate	283	293	314
Change	14	4	0
Change (pct)	5.0%	1.3%	0.0%
Networks	2025E	2026E	2027E
Old estimate	259	263	272
New estimate	259	263	272
Change	0	0	0
Change (pct)	0.0%	0.0%	0.0%
Reserve Capacities	2025E	2026E	2027E
Old estimate	44	45	45
New estimate	46	47	47
Change	2	3	2
Change (pct)	4.8%	5.6%	4.2%
Customers & Solutions	2025E	2026E	2027E
Old estimate	-21	-6	2
New estimate	-43	-16	5
Change	-22	-11	3
Change (pct)	105.9%	190.2%	130.3%
Group Adjusted EPITDA	2025E	2026E	2027E
Group Adjusted EBITDA			
Old estimate New estimate	549	587	630
	542	583	635 5
Change (net)	-6 -1.1%	-4	_
Change (pct)	-1.1%	-0.8%	0.7%
Adi. EBITDA Guidance	2025E		

Adj. EBITDA Guidance	2025E
Adj. EBITDA high	540
Adj. EBITDA mid	520
Adj. EBITDA low	500
Forecast	542
Diff to high	0.4%
Diff to mid	4.3%
Diff to low	8.5%

Source: Company (Guidance), Enlight Research (Forecast)

# **Forecast**

Revenue per segment (IFRS reported)	Q1/24	Q2/24	Q3/24	Q4/24	Q1/25	Q2/25E	Q3/25E	Q4/25E	2024	2025E	2026E	2027E
Green Capacities	114	87	84	139	157	89	89	119	424	454	471	508
Networks	199	156	157	189	195	155	158	202	701	711	738	771
Reserve Capacities	45	19	33	53	84	20	34	63	150	201	202	202
Customers and Solutions	353	219	289	366	406	247	278	436	1,227	1,367	1,372	1,381
Total Revenues bef. Other/elimin.	710	481	563	748	841	512	560	820	2,502	2,733	2,783	2,862
Other segments/eliminations	-57	-42	-35	-62	-69	-50	-45	-31	-195	-195	-195	-195
Revenue after Other segm./eliminations	654	439	529	686	773	462	515	789	2,307	2,538	2,589	2,668
Segment revenue growth (IFRS reported)	Q1/24	Q2/24	Q3/24	Q4/24	Q1/25	Q2/25E	Q3/25E	Q4/25E	2024	2025E	2026E	2027E
Green Capacities	14.6%	36.1%	13.7%	31.8%	37.2%	2.9%	6.4%	-14.4%	23.7%	7.2%	3.8%	7.8%
Networks	19.9%	20.0%	21.1%	13.5%	-1.8%	-0.6%	0.8%	6.9%	18.4%	1.4%	3.8%	4.5%
Reserve Capacities	207.6%	-58.8%	34.3%	24.5%	88.6%	4.9%	4.2%	17.2%	16.8%	34.0%	0.5%	0.0%
Customers and Solutions	-48.2%	-13.2%	6.8%	-17.2%	14.9%	13.0%	-3.9%	19.1%	-25.5%	11.4%	0.3%	0.6%
Total Revenues bef. Other/elimin.	-26.1%	-2.4%	12.9%	-1.3%	18.5%	6.5%	-0.6%	9.7%	-7.7%	9.2%	1.8%	2.8%
Revenue after Other segm./eliminations	-29.6%	-0.7%	12.2%	-3.1%	18.3%	5.2%	-2.6%	15.0%	-9.5%	10.0%	2.0%	3.1%
	04/24	02/24	02/24	04/04	04/25	02/255	02/255	0.4/255	2024	20255	20265	20275
Adjusted EBITDA by Segment	Q1/24	Q2/24	Q3/24	Q4/24	Q1/25	Q2/25E	Q3/25E	Q4/25E	2024	2025E	2026E	2027E
Green Capacities	77	58	46	82	109	59 50	49	65 67	262	283	293	314
Networks	66	50	50	54	74	59	59	67	220	259	263	272
Reserve Capacities	20	5	12	5	17	6	13	10	42	46	47	47
Customers and Solutions	17	-6	-1	-4	-14	-10	-9	-9	7	-43	-16	5
Total adjusted EBITDA bef. Other/eliminations	180	108	107	137	187	114	112	134	531	546	586	638
Other segments/eliminations	2	0	0	-6	2	1	0	-7	-4	-4	-4	-4
Total adjusted EBITDA after Other/eliminations	181.7	108	107	131	189	115	112	127	528	542	583	635
Adjusted EBITDA margin by Segment	Q1/24	Q2/24	Q3/24	Q4/24	Q1/25	Q2/25E	Q3/25E	Q4/25E	2024	2025E	2026E	2027E
Green Capacities	67.6%	66.2%	55.2%	63.7%	69.8%	66.1%	55.2%	55.0%	63.6%	62.3%	62.1%	61.8%
									30.6%			35.3%
Networks	31.7%	31.2%	30.3%	29.1%	34.0%	38.2%	37.1%	37.5%	30.0%	36.5%	35.0%	
Networks Reserve Canacities	31.7% 44.8%	31.2% 27.6%	30.3% 35.0%	29.1% 10.0%	34.0% 20.7%	38.2% 30.5%	37.1% 37.6%	37.5% 15.8%		36.5% 23.0%	35.6% 23.4%	
Reserve Capacities	44.8%	27.6%	35.0%	10.0%	20.7%	30.5%	37.6%	15.8%	28.0%	23.0%	23.4%	23.3%
Reserve Capacities Customers and Solutions	44.8% 5.1%	27.6% -2.5%	35.0% -0.2%	10.0% -1.1%	20.7% -3.5%	30.5% -4.2%	37.6% -3.4%	15.8% -2.0%	28.0% 0.6%	23.0% -3.1%	23.4% -1.2%	23.3%
Reserve Capacities	44.8%	27.6%	35.0%	10.0%	20.7%	30.5%	37.6%	15.8%	28.0%	23.0%	23.4%	23.3%
Reserve Capacities Customers and Solutions Total adjusted EBITDA	44.8% 5.1% <b>25.6%</b> <b>28.1%</b>	27.6% -2.5% <b>22.2%</b>	35.0% -0.2% <b>18.9%</b>	10.0% -1.1% 18.4% 19.2%	20.7% -3.5% <b>21.5%</b>	30.5% -4.2% <b>22.3%</b> <b>24.8%</b>	37.6% -3.4% 19.9% 21.7%	15.8% -2.0% 16.9% 16.7%	28.0% 0.6% <b>21.3%</b>	23.0% -3.1% <b>20.0%</b>	23.4% -1.2% <b>21.1%</b>	23.3% 0.3% <b>22.3%</b>
Reserve Capacities Customers and Solutions Total adjusted EBITDA	44.8% 5.1% 25.6% 28.1% Q1/24	27.6% -2.5% 22.2% 24.5% Q2/24	35.0% -0.2% 18.9% 20.1% Q3/24	10.0% -1.1% 18.4% 19.2% Q4/24	20.7% -3.5% 21.5% 23.5% Q1/25	30.5% -4.2% 22.3% 24.8% Q2/25E	37.6% -3.4% 19.9% 21.7% Q3/25E	15.8% -2.0% 16.9% 16.7% Q4/25E	28.0% 0.6% 21.3% 22.9%	23.0% -3.1% 20.0% 21.4% 2025E	23.4% -1.2% 21.1% 22.5% 2026E	23.3% 0.3% 22.3% 23.8% 2027E
Reserve Capacities Customers and Solutions Total adjusted EBITDA Total adjusted EBITDA after Other/eliminations	44.8% 5.1% 25.6% 28.1% Q1/24 654	27.6% -2.5% 22.2% 24.5% Q2/24 439	35.0% -0.2% 18.9% 20.1% Q3/24 529	10.0% -1.1% 18.4% 19.2% Q4/24 686	20.7% -3.5% 21.5% 23.5% Q1/25 773	30.5% -4.2% 22.3% 24.8% Q2/25E 462	37.6% -3.4% 19.9% 21.7% Q3/25E 515	15.8% -2.0% 16.9% 16.7% Q4/25E 789	28.0% 0.6% 21.3% 22.9% 2024 2,307	23.0% -3.1% 20.0% 21.4% 2025E 2,538	23.4% -1.2% 21.1% 22.5% 2026E 2,589	23.3% 0.3% 22.3% 23.8% 2027E 2,668
Reserve Capacities Customers and Solutions Total adjusted EBITDA Total adjusted EBITDA after Other/eliminations Income statement (EURm)	44.8% 5.1% 25.6% 28.1% Q1/24	27.6% -2.5% 22.2% 24.5% Q2/24	35.0% -0.2% 18.9% 20.1% Q3/24	10.0% -1.1% 18.4% 19.2% Q4/24 686 -462	20.7% -3.5% 21.5% 23.5%  Q1/25  773 -529	30.5% -4.2% 22.3% 24.8% Q2/25E	37.6% -3.4% 19.9% 21.7%  Q3/25E 515 -325	15.8% -2.0% 16.9% 16.7% Q4/25E 789 -549	28.0% 0.6% 21.3% 22.9%	23.0% -3.1% 20.0% 21.4% 2025E	23.4% -1.2% 21.1% 22.5% 2026E	23.3% 0.3% 22.3% 23.8% 2027E
Reserve Capacities Customers and Solutions Total adjusted EBITDA Total adjusted EBITDA after Other/eliminations Income statement (EURm) Total Revenue & Other income	44.8% 5.1% 25.6% 28.1% Q1/24 654 -393 -38	27.6% -2.5% 22.2% 24.5%  Q2/24 439 -253 -42	35.0% -0.2% 18.9% 20.1% Q3/24 529 -337 -40	10.0% -1.1% 18.4% 19.2%  Q4/24 686 -462 -43	20.7% -3.5% 21.5% 23.5%  Q1/25 773 -529 -46	30.5% -4.2% 22.3% 24.8% Q2/25E 462 -272 -44	37.6% -3.4% 19.9% 21.7%  Q3/25E 515 -325 -39	15.8% -2.0% 16.9% 16.7%  Q4/25E 789 -549 -51	28.0% 0.6% 21.3% 22.9% 2024 2,307 -1,445 -163	23.0% -3.1% 20.0% 21.4% 2025E 2,538 -1,675 -180	23.4% -1.2% 21.1% 22.5% 2026E 2,589 -1,683 -189	23.3% 0.3% 22.3% 23.8% 2027E 2,668 -1,734 -195
Reserve Capacities Customers and Solutions  Total adjusted EBITDA Total adjusted EBITDA after Other/eliminations  Income statement (EURm)  Total Revenue & Other income Purchase of electricity, gas for trade	44.8% 5.1% 25.6% 28.1% Q1/24 654 -393 -38 -14	27.6% -2.5% 22.2% 24.5%  Q2/24 439 -253 -42 -17	35.0% -0.2% 18.9% 20.1% Q3/24 529 -337 -40 -23	10.0% -1.1% 18.4% 19.2% Q4/24 686 -462 -43 -12	20.7% -3.5% 21.5% 23.5%  Q1/25  773 -529 -46 -14	30.5% -4.2% 22.3% 24.8% Q2/25E 462 -272 -44 -18	37.6% -3.4% 19.9% 21.7%  Q3/25E 515 -325 -39 -23	15.8% -2.0% 16.9% 16.7% Q4/25E 789 -549	28.0% 0.6% 21.3% 22.9% 2024 2,307 -1,445 -163 -67	23.0% -3.1% 20.0% 21.4% 2025E 2,538 -1,675 -180 -71	23.4% -1.2% 21.1% 22.5% 2026E 2,589 -1,683 -189 -78	23.3% 0.3% 22.3% 23.8% 2027E 2,668 -1,734 -195 -80
Reserve Capacities Customers and Solutions  Total adjusted EBITDA Total adjusted EBITDA after Other/eliminations  Income statement (EURm)  Total Revenue & Other income Purchase of electricity, gas for trade Salaries and related expenses	44.8% 5.1% 25.6% 28.1% Q1/24 654 -393 -38	27.6% -2.5% 22.2% 24.5%  Q2/24 439 -253 -42	35.0% -0.2% 18.9% 20.1% Q3/24 529 -337 -40	10.0% -1.1% 18.4% 19.2%  Q4/24 686 -462 -43	20.7% -3.5% 21.5% 23.5%  Q1/25 773 -529 -46	30.5% -4.2% 22.3% 24.8% Q2/25E 462 -272 -44	37.6% -3.4% 19.9% 21.7%  Q3/25E 515 -325 -39 -23 -31	15.8% -2.0% 16.9% 16.7%  Q4/25E 789 -549 -51	28.0% 0.6% 21.3% 22.9% 2024 2,307 -1,445 -163 -67 -100	23.0% -3.1% 20.0% 21.4% 2025E 2,538 -1,675 -180	23.4% -1.2% 21.1% 22.5% 2026E 2,589 -1,683 -189	23.3% 0.3% 22.3% 23.8% 2027E 2,668 -1,734 -195
Reserve Capacities Customers and Solutions  Total adjusted EBITDA Total adjusted EBITDA after Other/eliminations  Income statement (EURm)  Total Revenue & Other income Purchase of electricity, gas for trade Salaries and related expenses Repair and maintenance expenses	44.8% 5.1% 25.6% 28.1% Q1/24 654 -393 -38 -14 -19 -465	27.6% -2.5% 22.2% 24.5%  Q2/24 439 -253 -42 -17 -22 -334	35.0% -0.2% 18.9% 20.1% Q3/24 529 -337 -40 -23 -25 -425	10.0% -1.1% 18.4% 19.2% Q4/24 686 -462 -43 -12 -34 -551	20.7% -3.5% 21.5% 23.5%  Q1/25  773 -529 -46 -14 -24 -613	30.5% -4.2% 22.3% 24.8% Q2/25E 462 -272 -44 -18 -28 -361	37.6% -3.4% 19.9% 21.7%  Q3/25E 515 -325 -39 -23 -31 -417	15.8% -2.0% 16.9% 16.7%  Q4/25E 789 -549 -51 -17 -44 -662	28.0% 0.6% 21.3% 22.9% 2024 2,307 -1,445 -163 -67 -100 -1,774	23.0% -3.1% 20.0% 21.4% 2025E 2,538 -1,675 -180 -71 -127 -2,053	23.4% -1.2% 21.1% 22.5% 2026E 2,589 -1,683 -189 -78 -104 -2,053	23.3% 0.3% 22.3% 23.8% 2027E 2,668 -1,734 -195 -80 -80 -2,089
Reserve Capacities Customers and Solutions  Total adjusted EBITDA Total adjusted EBITDA after Other/eliminations  Income statement (EURm)  Total Revenue & Other income Purchase of electricity, gas for trade Salaries and related expenses Repair and maintenance expenses Other expenses Total expenses EBITDA	44.8% 5.1% 25.6% 28.1% Q1/24 654 -393 -38 -14 -19 -465 189	27.6% -2.5% 22.2% 24.5%  Q2/24 439 -253 -42 -17 -22 -334 105	35.0% -0.2% 18.9% 20.1% Q3/24 529 -337 -40 -23 -25 -425 104	10.0% -1.1% 18.4% 19.2% Q4/24 686 -462 -43 -12 -34 -551 135	20.7% -3.5% 21.5% 23.5%  Q1/25  773 -529 -46 -14 -24 -613 160	30.5% -4.2% 22.3% 24.8% Q2/25E 462 -272 -44 -18 -28 -361 100	37.6% -3.4% 19.9% 21.7%  Q3/25E 515 -325 -39 -23 -31 -417 98	15.8% -2.0% 16.9% 16.7%  Q4/25E 789 -549 -51 -17 -44 -662 127	28.0% 0.6% 21.3% 22.9% 2024 2,307 -1,445 -163 -67 -100 -1,774 533	23.0% -3.1% 20.0% 21.4% 2025E 2,538 -1,675 -180 -71 -127 -2,053 485	23.4% -1.2% 21.1% 22.5% 2026E 2,589 -1,683 -189 -78 -104	23.3% 0.3% 22.3% 23.8% 2027E 2,668 -1,734 -195 -80 -80
Reserve Capacities Customers and Solutions  Total adjusted EBITDA Total adjusted EBITDA after Other/eliminations  Income statement (EURm)  Total Revenue & Other income Purchase of electricity, gas for trade Salaries and related expenses Repair and maintenance expenses Other expenses  Total expenses	44.8% 5.1% 25.6% 28.1% Q1/24 654 -393 -38 -14 -19 -465	27.6% -2.5% 22.2% 24.5%  Q2/24 439 -253 -42 -17 -22 -334	35.0% -0.2% 18.9% 20.1% Q3/24 529 -337 -40 -23 -25 -425	10.0% -1.1% 18.4% 19.2% Q4/24 686 -462 -43 -12 -34 -551	20.7% -3.5% 21.5% 23.5%  Q1/25  773 -529 -46 -14 -24 -613	30.5% -4.2% 22.3% 24.8% Q2/25E 462 -272 -44 -18 -28 -361 100 115	37.6% -3.4% 19.9% 21.7%  Q3/25E 515 -325 -39 -23 -31 -417 98 112	15.8% -2.0% 16.9% 16.7%  Q4/25E 789 -549 -51 -17 -44 -662	28.0% 0.6% 21.3% 22.9% 2024 2,307 -1,445 -163 -67 -100 -1,774	23.0% -3.1% 20.0% 21.4% 2025E 2,538 -1,675 -180 -71 -127 -2,053 485 542	23.4% -1.2% 21.1% 22.5% 2026E 2,589 -1,683 -189 -78 -104 -2,053	23.3% 0.3% 22.3% 23.8% 2027E 2,668 -1,734 -195 -80 -80 -2,089
Reserve Capacities Customers and Solutions  Total adjusted EBITDA Total adjusted EBITDA after Other/eliminations  Income statement (EURm)  Total Revenue & Other income Purchase of electricity, gas for trade Salaries and related expenses Repair and maintenance expenses Other expenses Total expenses EBITDA	44.8% 5.1% 25.6% 28.1% Q1/24 654 -393 -38 -14 -19 -465 189	27.6% -2.5% 22.2% 24.5%  Q2/24 439 -253 -42 -17 -22 -334 105 108 -45	35.0% -0.2% 18.9% 20.1%  Q3/24 529 -337 -40 -23 -25 -425 104 107 -47	10.0% -1.1% 18.4% 19.2% Q4/24 686 -462 -43 -12 -34 -551 135 131 -46	20.7% -3.5% 21.5% 23.5%  Q1/25  773 -529 -46 -14 -24 -613 160	30.5% -4.2% 22.3% 24.8% Q2/25E 462 -272 -44 -18 -28 -361 100	37.6% -3.4% 19.9% 21.7%  Q3/25E 515 -325 -39 -23 -31 -417 98	15.8% -2.0% 16.9% 16.7%  Q4/25E 789 -549 -51 -17 -44 -662 127	28.0% 0.6% 21.3% 22.9% 2024 2,307 -1,445 -163 -67 -100 -1,774 533	23.0% -3.1% 20.0% 21.4% 2025E 2,538 -1,675 -180 -71 -127 -2,053 485 542 -189	23.4% -1.2% 21.1% 22.5% 2026E 2,589 -1,683 -189 -78 -104 -2,053 536 583 -213	23.3% 0.3% 22.3% 23.8% 2027E 2,668 -1,734 -195 -80 -80 -2,089 579
Reserve Capacities Customers and Solutions  Total adjusted EBITDA Total adjusted EBITDA after Other/eliminations  Income statement (EURm)  Total Revenue & Other income Purchase of electricity, gas for trade Salaries and related expenses Repair and maintenance expenses Other expenses Total expenses EBITDA Adj. EBITDA	44.8% 5.1% 25.6% 28.1% Q1/24 654 -393 -38 -14 -19 -465 189 182	27.6% -2.5% 22.2% 24.5%  Q2/24 439 -253 -42 -17 -22 -334 105 108	35.0% -0.2% 18.9% 20.1% O3/24 529 -337 -40 -23 -25 -425 104 107	10.0% -1.1% 18.4% 19.2% Q4/24 686 -462 -43 -12 -34 -551 135 131	20.7% -3.5% 21.5% 23.5%  Q1/25 773 -529 -46 -14 -24 -613 160 189	30.5% -4.2% 22.3% 24.8% Q2/25E 462 -272 -44 -18 -28 -361 100 115	37.6% -3.4% 19.9% 21.7%  Q3/25E 515 -325 -39 -23 -31 -417 98 112	15.8% -2.0% 16.9% 16.7%  Q4/25E 789 -549 -51 -17 -44 -662 127 127	28.0% 0.6% 21.3% 22.9% 2024 2,307 -1,445 -163 -67 -100 -1,774 533 528	23.0% -3.1% 20.0% 21.4% 2025E 2,538 -1,675 -180 -71 -127 -2,053 485 542	23.4% -1.2% 21.1% 22.5% 2026E 2,589 -1,683 -189 -78 -104 -2,053 536 583	23.3% 0.3% 22.3% 23.8% 2027E 2,668 -1,734 -195 -80 -80 -2,089 579 635
Reserve Capacities Customers and Solutions  Total adjusted EBITDA Total adjusted EBITDA after Other/eliminations  Income statement (EURm)  Total Revenue & Other income Purchase of electricity, gas for trade Salaries and related expenses Repair and maintenance expenses Other expenses Total expenses EBITDA Adj. EBITDA Depreciation and amortization	44.8% 5.1% 25.6% 28.1% Q1/24 654 -393 -38 -14 -19 -465 189 182 -41	27.6% -2.5% 22.2% 24.5%  Q2/24 439 -253 -42 -17 -22 -334 105 108 -45	35.0% -0.2% 18.9% 20.1%  Q3/24 529 -337 -40 -23 -25 -425 104 107 -47	10.0% -1.1% 18.4% 19.2% Q4/24 686 -462 -43 -12 -34 -551 135 131 -46	20.7% -3.5% 21.5% 23.5%  Q1/25 773 -529 -46 -14 -24 -613 160 189 -49	30.5% -4.2% 22.3% 24.8% Q2/25E 462 -272 -44 -18 -28 -361 100 115 -47	37.6% -3.4% 19.9% 21.7%  Q3/25E 515 -325 -39 -23 -31 -417 98 112 -47	15.8% -2.0% 16.9% 16.7%  Q4/25E 789 -549 -51 -17 -44 -662 127 127 -47	28.0% 0.6% 21.3% 22.9% 2024 2,307 -1,445 -163 -67 -100 -1,774 533 528 -178	23.0% -3.1% 20.0% 21.4% 2025E 2,538 -1,675 -180 -71 -127 -2,053 485 542 -189	23.4% -1.2% 21.1% 22.5% 2026E 2,589 -1,683 -189 -78 -104 -2,053 536 583 -213	23.3% 0.3% 22.3% 23.8% 2027E 2,668 -1,734 -195 -80 -80 -2,089 579 635 -234
Reserve Capacities Customers and Solutions  Total adjusted EBITDA Total adjusted EBITDA after Other/eliminations  Income statement (EURm)  Total Revenue & Other income Purchase of electricity, gas for trade Salaries and related expenses Repair and maintenance expenses Other expenses Total expenses EBITDA Adj. EBITDA Depreciation and amortization Write-offs, revaluations PP&E, Intang.	44.8% 5.1% 25.6% 28.1% Q1/24 654 -393 -38 -14 -19 -465 189 182 -41 -1	27.6% -2.5% 22.2% 24.5%  Q2/24 439 -253 -42 -17 -22 -334 105 108 -45 0	35.0% -0.2% 18.9% 20.1%  O3/24 529 -337 -40 -23 -25 -425 104 107 -47 0	10.0% -1.1% 18.4% 19.2% Q4/24 686 -462 -43 -12 -34 -551 135 131 -46 -3	20.7% -3.5% 21.5% 23.5%  Q1/25 773 -529 -46 -14 -24 -613 160 189 -49 -1	30.5% -4.2% 22.3% 24.8% Q2/25E 462 -272 -44 -18 -28 -361 100 115 -47 -1	37.6% -3.4% 19.9% 21.7%  Q3/25E 515 -325 -39 -23 -31 -417 98 112 -47 -1 51 -12	15.8% -2.0% 16.9% 16.7%  Q4/25E 789 -549 -51 -17 -44 -662 127 127 -47 -1	28.0% 0.6% 21.3% 22.9% 2024 2,307 -1,445 -163 -67 -100 -1,774 533 528 -178 -4	23.0% -3.1% 20.0% 21.4% 2025E 2,538 -1,675 -180 -71 -127 -2,053 485 542 -189 -3	23.4% -1.2% 21.1% 22.5% 2026E 2,589 -1,683 -189 -78 -104 -2,053 536 583 -213 -2	23.3% 0.3% 22.3% 23.8% 2027E 2,668 -1,734 -195 -80 -80 -2,089 579 635 -234 -3
Reserve Capacities Customers and Solutions  Total adjusted EBITDA Total adjusted EBITDA after Other/eliminations  Income statement (EURm)  Total Revenue & Other income Purchase of electricity, gas for trade Salaries and related expenses Repair and maintenance expenses Other expenses Total expenses EBITDA Adj. EBITDA Depreciation and amortization Write-offs, revaluations PP&E, Intang. EBIT	44.8% 5.1% 25.6% 28.1% Q1/24 654 -393 -38 -14 -19 -465 189 182 -41 -1 148	27.6% -2.5% 22.2% 24.5%  Q2/24 439 -253 -42 -17 -22 -334 105 108 -45 0 60 -9 52	35.0% -0.2% 18.9% 20.1%  O3/24 529 -337 -40 -23 -25 -425 104 107 -47 0 57 -9 48	10.0% -1.1% 18.4% 19.2% 04/24 686 -462 -43 -12 -34 -551 135 131 -46 -3 85 -16 70	20.7% -3.5% 21.5% 23.5%  Q1/25 773 -529 -46 -14 -24 -613 160 189 -49 -1 110	30.5% -4.2% 22.3% 24.8%  Q2/25E 462 -272 -44 -18 -28 -361 100 115 -47 -1 53 -12 41	37.6% -3.4% 19.9% 21.7%  Q3/25E 515 -325 -39 -23 -31 -417 98 112 -47 -1 51 -12 38	15.8% -2.0% 16.9% 16.7%  Q4/25E 789 -549 -51 -17 -44 -662 127 127 -47 -1 80	28.0% 0.6% 21.3% 22.9% 2024 2,307 -1,445 -163 -67 -100 -1,774 533 528 -178 -4 350	23.0% -3.1% 20.0% 21.4% 2025E 2,538 -1,675 -180 -71 -127 -2,053 485 542 -189 -3 293	23.4% -1.2% 21.1% 22.5% 2026E 2,589 -1,683 -189 -78 -104 -2,053 536 583 -213 -2 320	23.3% 0.3% 22.3% 23.8% 2027E 2,668 -1,734 -195 -80 -2,089 579 635 -234 -3 342
Reserve Capacities Customers and Solutions  Total adjusted EBITDA Total adjusted EBITDA after Other/eliminations  Income statement (EURm)  Total Revenue & Other income Purchase of electricity, gas for trade Salaries and related expenses Repair and maintenance expenses Other expenses  Total expenses EBITDA Adj. EBITDA Depreciation and amortization Write-offs, revaluations PP&E, Intang. EBIT Financial net	44.8% 5.1% 25.6% 28.1% Q1/24 654 -393 -38 -14 -19 -465 189 182 -41 -1 148 -8	27.6% -2.5% 24.5%  Q2/24 439 -253 -42 -17 -22 -334 105 108 -45 0 60 -9	35.0% -0.2% 18.9% 20.1%  Q3/24 529 -337 -40 -23 -25 -425 104 107 -47 0 57 -9	10.0% -1.1% 18.4% 19.2% Q4/24 686 -462 -43 -12 -34 -551 135 131 -46 -3 85 -16	20.7% -3.5% 21.5% 23.5%  Q1/25 773 -529 -46 -14 -24 -613 160 189 -49 -1 110 -8	30.5% -4.2% 22.3% 24.8%  Q2/25E 462 -272 -44 -18 -28 -361 100 115 -47 -1 53 -12	37.6% -3.4% 19.9% 21.7%  Q3/25E 515 -325 -39 -23 -31 -417 98 112 -47 -1 51 -12	15.8% -2.0% 16.9% 16.7%  Q4/25E 789 -549 -51 -17 -44 -662 127 127 -47 -1 80 -12	28.0% 0.6% 21.3% 22.9% 2024 2,307 -1,445 -163 -67 -100 -1,774 533 528 -178 -4 350 -42	23.0% -3.1% 20.0% 21.4% 2025E 2,538 -1,675 -180 -71 -127 -2,053 485 542 -189 -3 293 -45	23.4% -1.2% 21.1% 22.5%  2026E 2,589 -1,683 -189 -78 -104 -2,053 536 583 -213 -2 320 -52	23.3% 0.3% 22.3% 23.8% 2027E 2,668 -1,734 -195 -80 -2,089 579 635 -234 -3 342 -56
Reserve Capacities Customers and Solutions  Total adjusted EBITDA Total adjusted EBITDA after Other/eliminations  Income statement (EURm)  Total Revenue & Other income Purchase of electricity, gas for trade Salaries and related expenses Repair and maintenance expenses Other expenses  Total expenses EBITDA Adj. EBITDA Depreciation and amortization Write-offs, revaluations PP&E, Intang. EBIT Financial net Pre-tax profit	44.8% 5.1% 25.6% 28.1%  Q1/24  654 -393 -38 -14 -19 -465 189 182 -41 -1 148 -8 139	27.6% -2.5% 22.2% 24.5%  Q2/24 439 -253 -42 -17 -22 -334 105 108 -45 0 60 -9 52	35.0% -0.2% 18.9% 20.1%  O3/24 529 -337 -40 -23 -25 -425 104 107 -47 0 57 -9 48	10.0% -1.1% 18.4% 19.2% 04/24 686 -462 -43 -12 -34 -551 135 131 -46 -3 85 -16 70	20.7% -3.5% 21.5% 23.5%  Q1/25 773 -529 -46 -14 -24 -613 160 189 -49 -1 110 -8 102	30.5% -4.2% 22.3% 24.8%  Q2/25E 462 -272 -44 -18 -28 -361 100 115 -47 -1 53 -12 41	37.6% -3.4% 19.9% 21.7%  Q3/25E 515 -325 -39 -23 -31 -417 98 112 -47 -1 51 -12 38	15.8% -2.0% 16.9% 16.7%  Q4/25E 789 -549 -51 -17 -44 -662 127 127 -47 -1 80 -12 67	28.0% 0.6% 21.3% 22.9% 2024 2,307 -1,445 -163 -67 -100 -1,774 533 528 -178 -4 350 -42 308	23.0% -3.1% 20.0% 21.4% 2025E 2,538 -1,675 -180 -71 -127 -2,053 485 542 -189 -3 293 -45 248	23.4% -1.2% 21.1% 22.5%  2026E 2,589 -1,683 -189 -78 -104 -2,053 536 583 -213 -2 320 -52 268	23.3% 0.3% 22.3% 23.8% 2027E 2,668 -1,734 -195 -80 -2,089 579 635 -234 -3 342 -56 287
Reserve Capacities Customers and Solutions  Total adjusted EBITDA Total adjusted EBITDA after Other/eliminations  Income statement (EURm)  Total Revenue & Other income Purchase of electricity, gas for trade Salaries and related expenses Repair and maintenance expenses Other expenses  Total expenses EBITDA Adj. EBITDA Depreciation and amortization Write-offs, revaluations PP&E, Intang. EBIT Financial net Pre-tax profit Current year income tax (expenses)/benefit Net profit (loss)	44.8% 5.1% 25.6% 28.1%  Q1/24  654 -393 -38 -14 -19 -465 189 182 -41 -1 148 -8 139 -21 119	27.6% -2.5% 24.5%  Q2/24 439 -253 -42 -17 -22 -334 105 108 -45 0 60 -9 52 -2 50	35.0% -0.2% 18.9% 20.1%  Q3/24  529 -337 -40 -23 -25 -425 104 107 -47 0 57 -9 48 -2 46	10.0% -1.1% 18.4% 19.2% Q4/24 686 -462 -43 -12 -34 -551 135 131 -46 -3 85 -16 70 -7 62	20.7% -3.5% 21.5% 23.5%  Q1/25  773 -529 -46 -14 -24 -613 160 189 -49 -1 110 -8 102 -18 84	30.5% -4.2% 22.3% 24.8%  Q2/25E 462 -272 -44 -18 -28 -361 100 115 -47 -1 53 -12 41 -5 36	37.6% -3.4% 19.9% 21.7%  Q3/25E 515 -325 -39 -23 -31 -417 98 112 -47 -1 51 -12 38 -5 34	15.8% -2.0% 16.9% 16.7%  Q4/25E 789 -549 -51 -17 -44 -662 127 -47 -1 80 -12 67 -8 59	28.0% 0.6% 21.3% 22.9% 2024 2,307 -1,445 -163 -67 -100 -1,774 533 528 -178 -4 350 -42 308 -32 276	23.0% -3.1% 20.0% 21.4% 2025E 2,538 -1,675 -180 -71 -127 -2,053 485 542 -189 -3 293 -45 248 -36 212	23.4% -1.2% 21.1% 22.5%  2026E 2,589 -1,683 -189 -78 -104 -2,053 536 583 -213 -2 320 -52 268 -27 241	23.3% 0.3% 22.3% 23.8% 2027E 2,668 -1,734 -195 -80 -2,089 579 635 -234 -3 342 -56 287 -29 258
Reserve Capacities Customers and Solutions  Total adjusted EBITDA Total adjusted EBITDA after Other/eliminations  Income statement (EURm)  Total Revenue & Other income Purchase of electricity, gas for trade Salaries and related expenses Repair and maintenance expenses Other expenses EBITDA Adj. EBITDA Depreciation and amortization Write-offs, revaluations PP&E, Intang. EBIT Financial net Pre-tax profit Current year income tax (expenses)/benefit Net profit (loss)  Segment revenue growth (IFRS reported)	44.8% 5.1% 25.6% 28.1%  01/24  654 -393 -38 -14 -19 -465 189 182 -41 -1 148 -8 139 -21 119	27.6% -2.5% 24.5%  Q2/24  439 -253 -42 -17 -22 -334 105 108 -45 0 60 -9 52 -2 50	35.0% -0.2% 18.9% 20.1%  03/24  529 -337 -40 -23 -25 -425 104 107 -47 0 57 -9 48 -2 46	10.0% -1.1% 18.4% 19.2% Q4/24 686 -462 -43 -12 -34 -551 135 131 -46 -3 85 -16 70 -7 62	20.7% -3.5% 21.5% 23.5%  Q1/25  773 -529 -46 -14 -24 -613 160 189 -49 -1 110 -8 102 -18 84	30.5% -4.2% 22.3% 24.8%  Q2/25E  462 -272 -44 -18 -28 -361 100 115 -47 -1 53 -12 41 -5 36	37.6% -3.4% 19.9% 21.7%  Q3/25E 515 -325 -39 -23 -31 -417 98 112 -47 -1 51 -12 38 -5 34	15.8% -2.0% 16.9% 16.7%  Q4/25E  789 -549 -51 -17 -44 -662 127 -47 -1 80 -12 67 -8 59	28.0% 0.6% 21.3% 22.9% 2024 2,307 -1,445 -163 -67 -100 -1,774 533 528 -178 -4 350 -42 308 -32 276	23.0% -3.1% 20.0% 21.4% 2025E 2,538 -1,675 -180 -71 -127 -2,053 485 542 -189 -3 293 -45 248 -36 212	23.4% -1.2% 21.1% 22.5%  2026E 2,589 -1,683 -189 -78 -104 -2,053 536 583 -213 -2 320 -52 268 -27 241	23.3% 0.3% 22.3% 23.8% 2027E 2,668 -1,734 -195 -80 -2,089 579 635 -234 -3 342 -56 287 -29 258
Reserve Capacities Customers and Solutions  Total adjusted EBITDA Total adjusted EBITDA after Other/eliminations  Income statement (EURm)  Total Revenue & Other income Purchase of electricity, gas for trade Salaries and related expenses Repair and maintenance expenses Other expenses Total expenses EBITDA Adj. EBITDA Depreciation and amortization Write-offs, revaluations PP&E, Intang. EBIT Financial net Pre-tax profit Current year income tax (expenses)/benefit Net profit (loss)	44.8% 5.1% 25.6% 28.1%  Q1/24  654 -393 -38 -14 -19 -465 189 182 -41 -1 148 -8 139 -21 119	27.6% -2.5% 24.5%  Q2/24 439 -253 -42 -17 -22 -334 105 108 -45 0 60 -9 52 -2 50	35.0% -0.2% 18.9% 20.1%  Q3/24  529 -337 -40 -23 -25 -425 104 107 -47 0 57 -9 48 -2 46	10.0% -1.1% 18.4% 19.2% Q4/24 686 -462 -43 -12 -34 -551 135 131 -46 -3 85 -16 70 -7 62	20.7% -3.5% 21.5% 23.5%  Q1/25  773 -529 -46 -14 -24 -613 160 189 -49 -1 110 -8 102 -18 84	30.5% -4.2% 22.3% 24.8%  Q2/25E 462 -272 -44 -18 -28 -361 100 115 -47 -1 53 -12 41 -5 36	37.6% -3.4% 19.9% 21.7%  Q3/25E 515 -325 -39 -23 -31 -417 98 112 -47 -1 51 -12 38 -5 34	15.8% -2.0% 16.9% 16.7%  Q4/25E 789 -549 -51 -17 -44 -662 127 -47 -1 80 -12 67 -8 59	28.0% 0.6% 21.3% 22.9% 2024 2,307 -1,445 -163 -67 -100 -1,774 533 528 -178 -4 350 -42 308 -32 276	23.0% -3.1% 20.0% 21.4% 2025E 2,538 -1,675 -180 -71 -127 -2,053 485 542 -189 -3 293 -45 248 -36 212	23.4% -1.2% 21.1% 22.5%  2026E 2,589 -1,683 -189 -78 -104 -2,053 536 583 -213 -2 320 -52 268 -27 241	23.3% 0.3% 22.3% 23.8% 2027E 2,668 -1,734 -195 -80 -2,089 579 635 -234 -3 342 -56 287 -29 258
Reserve Capacities Customers and Solutions  Total adjusted EBITDA Total adjusted EBITDA after Other/eliminations  Income statement (EURm)  Total Revenue & Other income Purchase of electricity, gas for trade Salaries and related expenses Repair and maintenance expenses Other expenses  Total expenses EBITDA Adj. EBITDA Depreciation and amortization Write-offs, revaluations PP&E, Intang. EBIT Financial net Pre-tax profit Current year income tax (expenses)/benefit Net profit (loss)  Segment revenue growth (IFRS reported)	44.8% 5.1% 25.6% 28.1%  01/24  654 -393 -38 -14 -19 -465 189 182 -41 -1 148 -8 139 -21 119	27.6% -2.5% 24.5%  Q2/24  439 -253 -42 -17 -22 -334 105 108 -45 0 60 -9 52 -2 50	35.0% -0.2% 18.9% 20.1%  03/24  529 -337 -40 -23 -25 -425 104 107 -47 0 57 -9 48 -2 46	10.0% -1.1% 18.4% 19.2% Q4/24 686 -462 -43 -12 -34 -551 135 131 -46 -3 85 -16 70 -7 62	20.7% -3.5% 21.5% 23.5%  Q1/25  773 -529 -46 -14 -24 -613 160 189 -49 -1 110 -8 102 -18 84	30.5% -4.2% 22.3% 24.8%  Q2/25E  462 -272 -44 -18 -28 -361 100 115 -47 -1 53 -12 41 -5 36	37.6% -3.4% 19.9% 21.7%  Q3/25E 515 -325 -39 -23 -31 -417 98 112 -47 -1 51 -12 38 -5 34	15.8% -2.0% 16.9% 16.7%  Q4/25E  789 -549 -51 -17 -44 -662 127 -47 -1 80 -12 67 -8 59	28.0% 0.6% 21.3% 22.9% 2024 2,307 -1,445 -163 -67 -100 -1,774 533 528 -178 -4 350 -42 308 -32 276	23.0% -3.1% 20.0% 21.4% 2025E 2,538 -1,675 -180 -71 -127 -2,053 485 542 -189 -3 293 -45 248 -36 212	23.4% -1.2% 21.1% 22.5%  2026E 2,589 -1,683 -189 -78 -104 -2,053 536 583 -213 -2 320 -52 268 -27 241	23.3% 0.3% 22.3% 23.8% 2027E 2,668 -1,734 -195 -80 -2,089 579 635 -234 -3 342 -56 287 -29 258
Reserve Capacities Customers and Solutions  Total adjusted EBITDA Total adjusted EBITDA after Other/eliminations  Income statement (EURm)  Total Revenue & Other income Purchase of electricity, gas for trade Salaries and related expenses Repair and maintenance expenses Other expenses EBITDA Adj. EBITDA Depreciation and amortization Write-offs, revaluations PP&E, Intang. EBIT Financial net Pre-tax profit Current year income tax (expenses)/benefit Net profit (loss)  Segment revenue growth (IFRS reported) y-on-y	44.8% 5.1% 25.6% 28.1%  01/24  654 -393 -38 -14 -19 -465 189 182 -41 -1 148 -8 139 -21 119  01/24	27.6% -2.5% 24.5%  Q2/24 439 -253 -42 -17 -22 -334 105 108 -45 0 60 -9 52 -2 50  Q2/24	35.0% -0.2% 18.9% 20.1%  O3/24  529 -337 -40 -23 -25 -425 104 107 -47 0 57 -9 48 -2 46  O3/24  12.2%	10.0% -1.1% 18.4% 19.2% Q4/24 686 -462 -43 -12 -34 -5551 135 131 -46 -3 85 -16 70 -7 62 Q4/24 -3.1%	20.7% -3.5% 21.5% 23.5%  Q1/25 773 -529 -46 -14 -24 -613 160 189 -49 -1 110 -8 102 -18 84  Q1/25 18.3%	30.5% -4.2% 22.3% 24.8%  Q2/25E 462 -272 -44 -18 -28 -361 100 115 -47 -1 53 -12 41 -5 36  Q2/25E	37.6% -3.4% 19.9% 21.7%  Q3/25E 515 -325 -39 -23 -31 -417 98 112 -47 -1 51 -12 38 -5 34  Q3/25E	15.8% -2.0% 16.9% 16.7%  Q4/25E 789 -549 -51 -17 -44 -662 127 -47 -1 80 -12 67 -8 59  Q4/25E	28.0% 0.6% 21.3% 22.9% 2024 2,307 -1,445 -163 -67 -100 -1,774 533 528 -178 -4 350 -42 308 -32 276 2024 -9.5%	23.0% -3.1% 20.0% 21.4% 2025E 2,538 -1,675 -180 -71 -127 -2,053 485 542 -189 -3 293 -45 248 -36 212	23.4% -1.2% 21.1% 22.5%  2026E 2,589 -1,683 -189 -78 -104 -2,053 536 583 -213 -2 320 -52 268 -27 241  2026E	23.3% 0.3% 22.3% 23.8%  2027E 2,668 -1,734 -195 -80 -2,089 579 635 -234 -3 342 -56 287 -29 258  2027E
Reserve Capacities Customers and Solutions  Total adjusted EBITDA Total adjusted EBITDA after Other/eliminations  Income statement (EURm)  Total Revenue & Other income Purchase of electricity, gas for trade Salaries and related expenses Repair and maintenance expenses Other expenses  Total expenses EBITDA Adj. EBITDA Depreciation and amortization Write-offs, revaluations PP&E, Intang. EBIT Financial net Pre-tax profit Current year income tax (expenses)/benefit Net profit (loss)  Segment revenue growth (IFRS reported) y-on-y  Margins	44.8% 5.1% 25.6% 28.1%  01/24  654 -393 -38 -14 -19 -465 189 182 -41 -1 148 -8 139 -21 119  01/24  -29.6%	27.6% -2.5% 22.2% 24.5%  Q2/24 439 -253 -42 -17 -22 -334 105 108 -45 0 60 -9 52 -2 50  Q2/24 -0.7%	35.0% -0.2% 18.9% 20.1%  C3/24  529 -337 -40 -23 -25 -425 104 107 -47 0 57 -9 48 -2 46  C3/24  12.2%	10.0% -1.1% 18.4% 19.2% Q4/24 686 -462 -43 -12 -34 -5551 135 131 -46 -3 85 -16 70 -7 62 Q4/24	20.7% -3.5% 21.5% 23.5%  Q1/25 773 -529 -46 -14 -24 -613 160 189 -49 -1 110 -8 102 -18 84  Q1/25 18.3%	30.5% -4.2% 22.3% 24.8%  Q2/25E  462 -272 -44 -18 -28 -361 100 115 -47 -1 53 -12 41 -5 36  Q2/25E  5.2%	37.6% -3.4% 19.9% 21.7%  Q3/25E 515 -325 -39 -23 -31 -417 98 112 -47 -1 51 -12 38 -5 34  Q3/25E	15.8% -2.0% 16.9% 16.7%  Q4/25E  789 -549 -51 -17 -44 -662 127 -47 -1 80 -12 67 -8 59  Q4/25E	28.0% 0.6% 21.3% 22.9% 2024 2,307 -1,445 -163 -67 -100 -1,774 533 528 -178 -4 350 -42 308 -32 276 2024 -9.5%	23.0% -3.1% 20.0% 21.4% 2025E 2,538 -1,675 -180 -71 -127 -2,053 485 542 -189 -3 293 -45 248 -36 212 2025E 10.0%	23.4% -1.2% 21.1% 22.5%  2026E 2,589 -1,683 -189 -78 -104 -2,053 536 583 -213 -2 320 -52 268 -27 241  2026E 2.0%	23.3% 0.3% 22.3% 23.8% 2027E 2,668 -1,734 -195 -80 -2,089 579 635 -234 -3 342 -56 287 -29 258 2027E 3.1%
Reserve Capacities Customers and Solutions  Total adjusted EBITDA Total adjusted EBITDA after Other/eliminations  Income statement (EURm)  Total Revenue & Other income Purchase of electricity, gas for trade Salaries and related expenses Repair and maintenance expenses Other expenses EBITDA Adj. EBITDA Depreciation and amortization Write-offs, revaluations PP&E, Intang. EBIT Financial net Pre-tax profit Current year income tax (expenses)/benefit Net profit (loss)  Segment revenue growth (IFRS reported) Y-on-y  Margins EBITDA	44.8% 5.1% 25.6% 28.1%  01/24 654 -393 -38 -14 -19 -465 189 182 -41 -1 148 -8 139 -21 119  01/24 -29.6%	27.6% -2.5% 22.2% 24.5%  Q2/24 439 -253 -42 -17 -22 -334 105 108 -45 0 60 -9 52 -2 50  Q2/24 -0.7%	35.0% -0.2% 18.9% 20.1%  Q3/24 529 -337 -40 -23 -25 -425 104 107 -47 0 57 -9 48 -2 46  Q3/24 12.2%	10.0% -1.1% 18.4% 19.2%  Q4/24 686 -462 -43 -12 -34 -5551 131 -46 -3 85 -16 70 -7 62  Q4/24 -3.1%  Q4/24 19.7%	20.7% -3.5% 21.5% 23.5%  Q1/25 773 -529 -46 -14 -24 -613 160 189 -49 -1 110 -8 102 -18 84  Q1/25 18.3%  Q1/25 20.7%	30.5% -4.2% 22.3% 24.8%  Q2/25E 462 -272 -44 -18 -28 -361 100 115 -47 -1 53 -12 41 -5 36  Q2/25E 5.2%  Q2/25E	37.6% -3.4% 19.9% 21.7%  Q3/25E 515 -325 -39 -23 -31 -417 98 112 -47 -1 51 -12 38 -5 34  Q3/25E -2.6%  Q3/25E	15.8% -2.0% 16.9% 16.7%  Q4/25E  789 -549 -51 -17 -44 -662 127 -47 -1 80 -12 67 -8 59  Q4/25E  15.0%	28.0% 0.6% 21.3% 22.9% 2024 2,307 -1,445 -163 -67 -100 -1,774 533 528 -178 -4 350 -42 308 -32 276 2024 -9.5%	23.0% -3.1% 20.0% 21.4% 2025E 2,538 -1,675 -180 -71 -127 -2,053 485 542 -189 -3 293 -45 248 -36 212 2025E 10.0%	23.4% -1.2% 21.1% 22.5%  2026E 2,589 -1,683 -189 -78 -104 -2,053 536 583 -213 -2 320 -52 268 -27 241  2026E 2.0%	23.3% 0.3% 22.3% 23.8%  2027E 2,668 -1,734 -195 -80 -2,089 579 635 -234 -3 342 -56 287 -29 258  2027E 3.1%

**Enlight Research** 

## **Risk factors**

Below is a list of risk factors that we have chosen to highlight. It should not be regarded as an extensive list of all risk factors. For more risk factors, we recommend reading the Ignitis Group IPO prospectus, and annual/interim reports.

### Regulatory risk

Tariffs for electricity and gas distribution that form one of Ignitis Group's core business areas are set by the Lithuanian regulator, NERC, based on regulated assets and reasonable rate of return (WACC). The regulated assets base (RAB) depends on approved investments while the allowed rate of return (WACC) depends on the approved calculation method. Both values are reconsidered on an annual basis.

## **Expansion risk**

The group plans to expand its renewable generation capacity substantially in the coming years. The expansion projects are large in terms of capital expenditure which means delays or lower than planned generation could affect our forecast negatively.

## Financing risk

To execute expansion plans the Company is using external financing sources such as bonds and bank loans. Changes in the financing environment (base interest rate or finance rating) could negatively impact the Company's financial performance.

#### **Operational risk**

Ignitis Group is operating complex energy generation and distribution assets that can be affected by various external forces (e.g. weather conditions). Disturbed assets could result in unplanned downtime or additional expenses.

#### Commodities price risk

The Green Capacities, Reserve Capacities, and Customers & Solutions segments are exposed to the electricity market price volatility. In addition, the Reserve Capacities and Customers & Solutions segments are exposed to the natural gas market price volatility. Changes in electricity and natural gas market prices can significantly impact the financial performance of the mentioned business segments.

#### **Dividend risk**

If for whatever reason (large investments, weak financial performance, regulatory changes), the dividend growth is below our forecast, the forecast dividend yield will most likely change compared to our forecast.

#### **Political risk**

Lithuania Ministry of Finance is the main Ignitis Group's shareholder (~75%). Changes in Lithuania's long-term energy strategy can potentially influence Ignitis Group's short-term and long-term financials.

Ct-t (FUD)	2022	2024	2025-	2026-	2027-
Income Statement (EURm)	2023	2024	2025e	2026e	2027e
Total revenues	2,549 -2,042	2,307 -1,774	2,538	2,589 -2,053	2,668
Total operating costs  EBITDA	-2,042 <b>507</b>	533	-2,053 <b>485</b>	-2,053 <b>536</b>	-2,089 <b>579</b>
Depreciation	-153	-178	-189 0	-213	-234
Amortizations	0	0	-3	0	0
Impairment charges	-2	-4	_	-2 220	-3
EBIT	352	350	293	320	342
Associated companies'	0		0	0	0
Net financial items	2	-42	-45	-52	-56
Exchange rate differences	0	0	0	0	0
Pre-tax profit (PTP)	354	308	248	268	287
Net earnings	320	276	212	241	258
Balance Sheet	2023	2024	2025e	2026e	2027e
Assets (EURm)					
Cash and cash equivalent	205	235	258	263	271
Receivables	266		254	259	267
Inventories	275		273	278	286
Other current assets	282	178	178	178	178
Total current assets	1,028	954	962	978	1,002
Tangible assets	3,363	4,027	4,439	4,875	5,291
Goodwill & Other Intangibles	315	306	303	301	298
Long-term investments	6	7	7	7	7
Associated Companies	0	0	0	0	0
Other non-current assets	477	380	371	375	377
Total fixed assets	4,160	4,720	5,119	5,558	5,974
Deferred tax assets	57	32	32	32	32
Total assets	5,244	5,706	6,113	6,568	7,008
Liabilities					
Non-ib current liabilities	177	246	152	181	187
Short-term debt	70	67	82	92	103
Other current liabilities	414	396	396	396	396
Total current liabilities	661	709	629	669	685
Long-term IB debt	1,521	1,712	2,082	2,354	2,623
Convertibles & Lease liabilities	42	68	68	68	68
Other long-term liabilities	608	596	596	596	596
Total long-term liabilities	2,172	2,375	2,746	3,018	3,286
Total (liabilities)	2,981	3,269	3,560	3,872	4,156
Deferred tax liabilities	87	85	85	85	85
Provisions	61	101	101	101	101
Shareholders' equity	2,263	2,437	2,553	2,695	2,851
Minority interest (BS)	0	0	0	0	0
Total shareholders equity	2,263	2,437	2,553	2,695	2,851
Total equity & liabilities	5,244	5,706	6,113	6,568	7,008
DCF valuation		Cash flow	v (EURm)		
WACC (%)	5.95%	NPV FCF (2	2023-2025	i)	-228
		NPV FCF (2	2026-2032	!)	137
Assumptions 2022-2028 (%)		NPV FCF (2	2032-)		197
CAGR Sales growth	-7.6%	Non-opera	ting assets		3,536
Average EBIT margin	12.4%	Interest-be	earing debt		-1,633
- <del>-</del>		Fair value	-		2,009
		Fair value		EUR)	27.75
		Share price			21.30
			,		0

Free Cash Flow (EURm)	2023	2024	2025e	2026e	2027€
Operating profit	320	276	293		342
Depreciation	153	178	192		237
Change in wc	420	105	-78		-11
Other oper. CF items	-93	102	-42		-34
Operating CF	801	661	364		534
CF from Investments	-1081	-654	-600		-650
Other CF items	-209	22	0		0
Free Cash Flow	-212	-194	-236	-128	-116
Capital structure	2023	2024	2025e	2026e	2027e
Equity ratio	43%	43%	42%	41%	41%
Debt/Equity	72%	76%	87%	93%	98%
Capital invested (EURm)	3,897	4,284	4,785	5,210	5,645
Profitability	2023	2024	2025e	2026e	2027€
ROE %	14.6%	11.8%	8.5%		9.3%
EBITDA %	19.9%	23.1%	19.1%		21.7%
EBIT %	13.8%	15.2%	11.6%		12.8%
Net Margin	12.6%	12.0%	8.4%		9.7%
Valuation (x)	2023	2024	2025e	2026e	20276
P/E	4.8	5.6	7.3	6.4	6.0
P/E adjusted	4.8	5.6	7.3	6.4	6.0
P/Sales	0.5	0.6	0.6	0.6	0.6
EV/Sales	1.1	1.3	1.4	1.5	1.5
EV/EBITDA*	5.8	5.7	6.5	6.5	6.4
EV/EBIT*	8.5	8.8	9.7	9.6	9.3
P/BV	0.6	0.6	0.6	0.6	0.5
*Calculated using adj. EBITDA		BIT figures			
Per share measures	2023	2024	2025e		2027€
EPS	4.42	3.82	2.93		3.56
EPS adjusted	4.42	3.82	2.93		3.56
CEPS	11.06	9.13	5.03		7.37
EBITDA/share	7.01	7.36	6.70		8.00
Capital empl./share	53.8	59.2	66.1		78.0
Div. per share	1.29	1.33	1.37		1.45
Payout ratio	29%	35%	47%		419
Dividend yield (%)	6.9%	6.8%	6.4%	6.6%	6.8%
Shareholders					74.000
Ministry of Finance					74.99%
					9.95%
netali liivetois					3.33/
Institutional investors - other Retail invetors					15.0
Key people Chair, CEO Member, CFO				Darius Maik Jonas Rima	
Member, Chief Organisational	Developm	ent Officer	r	Dr. Živilė Sk	
Member, Chief Commercial Of		.c.n. Officel		Vidmantas :	
Member, Chief Commercial Of	IICEI			viumantas	Janetis

Member, Head of Group Regulated Activities

Mantas Mikalajūnas

P/E	EDE
	EPS
Price per share	Profit before extraordinary items and taxes – income taxes +
Earnings per share	minority interest
	Number of shares
P/Sales	DPS
Market cap	Dividend for financial period per share
Sales	
P/BV	CEPS
Price per share	Gross cash flow from operations
Shareholders' equity + taxed provisions per share	Number of shares
P/CF Price per share	EV/Share
Operating cash flow per share	Enterprise value
.,	Number of shares
EV (Enterprise value)	Sales/Share
(,,	Sales
Market cap + Net debt + Minority interest at market value – share of	Number of shares
associated companies at market value	Nulliber of States
Net debt	EBITDA/Share
Interest-bearing debt – financial assets	Earnings before interest, tax, depreciation and amortization
	Number of shares
EV/Sales	EBIT/Share
	Operating profit
Enterprise value	Number of shares
Sales	Number of Shares
EV/EBITDA	EAFI/Share
	Pre-tax profit
Enterprise value	Number of shares
Earnings before interest, tax, depreciation and amortization	Number of Strates
EV/EBIT	Capital employed/Share
Enterprise value	
Operating profit	Total assets – non-interest-bearing debt
	Number of shares
Div yield, %	Total assets
Dividend per share	Balance sheet total
Price per share	Balance Sheet total
Payout ratio, %	Interest coverage (x)
1 ayout ratio, 70	interest coverage (x)
Total dividends	Operating profit
Earnings before extraordinary items and taxes – income taxes + minority interest	Financial items
Net cash/Share	Asset turnover (x)
	Turnover
Financial assets – interest-bearing debt	Balance sheet total (average)
Number of shares	baidlice sileet total (aveldge)
POA %	Dobt/Equity 9/
ROA, %	Debt/Equity, %
Operating profit + financial income + extraordinary items	Interest-bearing debt
Balance sheet total – interest-free short-term debt – long-term advances	Shareholders' equity + minority interest + taxed provisions
received and accounts payable (average)	
POCE W	Equity ratio 9/
ROCE, %	Equity ratio, %
Profit before extraordinary items + interest expenses + other financial costs	Shareholders' equity + minority interest + taxed provisions
Balance sheet total – non-interest-bearing debt (average)	Total assets – interest-free loans
ROE, %	CAGR, %
Profit before extraordinary items – income taxes  Shareholders' equity + minority interest + taxed provisions (average)	CAGR, %  Cumulative annual growth rate = Average growth rate per year

#### Disclaimer

Enlight Research OÜ's main valuation methods are discounted cash flow valuation and peer valuation with common multiples such as Price to Earnings, Enterprise Value to EBITDA, dividend yield etc. Aforementioned methods are used to estimate a company's fair value according to the following three scenarios: Bull (positive), Base (main scenario), and Bear (negative).

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