

Operational goals for 2019

STRATEGIC DIRECTION	WEIGHT	GOAL FOR YEAR	Score
Finances	30%	Increase the value of the corporate group.	100 %
Green energy	10%	Implement the group's strategic projects to build cogeneration (combined heat and power) plants in Vilnius and Kaunas.	50 %
Green energy	20%	As part of group's expansion, develop and acquire capacity for production from RES.	100 %
Distribution	10%	Implement projects for smartification (digitalisation) of the distribution network.	100 %
Commerce	10%	Consolidate group's commercial operations and create a strong commercial organisation that is ready for international expansion.	100 %
Innovations and new energy	10 %	Create innovative services and products and thus develop group competitive advantages to enable international expansion.	100 %
Organisational development	10 %	Improve the experience of Ignitis Group employees in the organisation.	100 %
Total			95 %